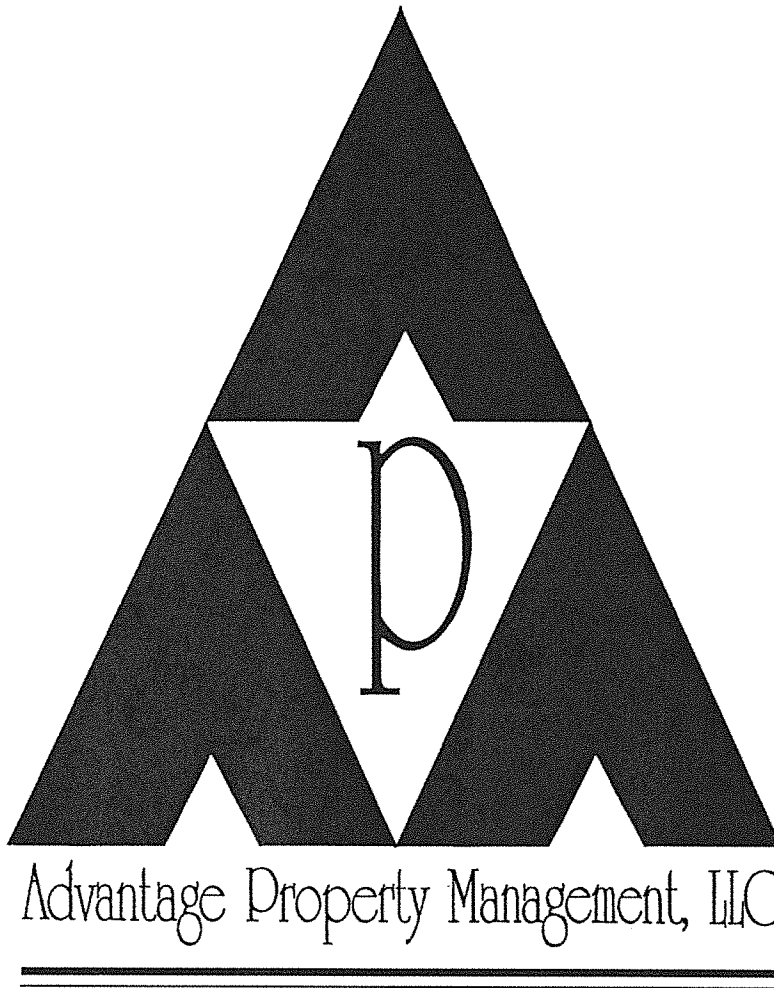


Hanson's Landing Association, Inc.
November 2011 Financial



CORPORATE OFFICE:

1111 S. E. Federal Hwy • Suite 100 • Stuart, FL 34994 • 772-288-0173 • Fax 772-288-0175

Vero Beach
772-778-0722

Ft. Pierce
772-461-5560

Jensen Beach
772-334-8900

Jupiter
561-744-3044
561-745-7837

North Palm Beach
561-622-6118

B A L A N C E S H E E T

PERIOD-11, AS OF- NOV, 30, 2011

ASSETS

PETTY CASH	75.00
OPER-TD BANK	500.00
OPER-GULFSTREAM MM .75%	35,891.70
OPER-GULFSTREAM	55,044.61
RESV-M/M GULFSTREAM .75%	195,506.19
RESV-M/M TD BANK 1.01%	99,500.00
RECEIVABLES-OWNERS	25,890.36
RECEIVABLES-S/A	13,650.00
PREPAID INSURANCE-PROPERT	72,818.09
PREPAID DBPR	744.00
PREPAID TAXES	2,000.00
DEPOSITS-UTILITY	605.00
TOTAL ASSETS-	502,224.95

LIABILITIES & EQUITY

LIABILITIES

ACCOUNTS PAYABLE	9,358.15
ACCRUED EXPENSES	220.00
PREPAID MAINTENANCE	16,264.80
S/A ROOF REPLACEMENT	13,650.00
TOTAL LIABILITIES-	39,492.95

RESERVES

POOLED RESERVES	234,318.28
FUNDING CASH FLOW	77,913.00
DISBURSEMENT-CAPLT IMPRV	(19,249.96)
DISBURSEMENTS-POOL	(423.87)
INTEREST	2,448.74
TOTAL RESERVES-	295,006.19

2010 CARRYOVER	(86,878.00)
BEGINNING FUND BALANCE	211,215.78
SURPLUS/(DEFICIT)CURRENT	43,388.03

LIABILITIES & EQUITY	502,224.95
----------------------	------------

THIS STATEMENT WAS PREPARED WITHOUT AUDIT AND
IS INTENDED FOR THE USE OF MANAGEMENT ONLY.
RUN DATE-12/15/11

O P E R A T I N G S T A T E M E N T

FOR MONTH OF NOV, AND YEAR TO DATE - 11 - MONTHS ENDING NOV, 30, 2011

G/L NO.	DESCRIPTION	ANNUAL BUDGET	I----- FOR THE MONTH BUDGET	-----I ACTUAL	I----- YEAR TO DATE BUDGET	-----I ACTUAL	VARIANCE	PCT
REVENUE								

401	MAINTENANCE FEES	636,120.00	53,010.00	53,010.00	583,110.00	583,110.00	.00	0 %
403	2010 FUND BAL CARRYOVER	94,776.00	7,898.00	7,898.00	86,878.00	86,878.00	.00	0 %
430	INTEREST INCOME	504.00	42.00	.00	462.00	471.35	9.35	2 %
432	INTEREST PENALTY-OWNERS	600.00	50.00	3,018.02	550.00	7,094.18	6,544.18	1,190 %
433	INTEREST - UTILITIES	.00	.00	.00	.00	1.21	1.21	0 %
434	SCREENING FEES	1,200.00	100.00	50.00	1,100.00	1,400.00	300.00	27 %
445	OTHER INCOME	.00	.00	495.00	.00	6,291.60	6,291.60	0 %
	TOTAL REVENUE	733,200.00	61,100.00	64,471.02	672,100.00	685,246.34	13,146.34	2 %
EXPENSES								

ADMINISTRATIVE EXPENSE								

501	MANAGEMENT FEES	23,700.00	1,975.00	1,975.00	21,725.00	21,725.00	.00	0 %
505	LEGAL	8,520.00	710.00	105.00	7,810.00	(438.59)	(8,248.59)	(106) %
510	INSURANCE	250,080.00	20,840.00	21,378.31	229,240.00	232,795.37	3,555.37	2 %
515	INTEREST PREM FINANCE PLA	2,280.00	190.00	.00	2,090.00	.00	(2,090.00)	(100) %
518	LOAN INTEREST	.00	.00	.00	.00	559.85	559.85	0 %
521	ACCOUNTING CPA YEAR END	3,300.00	275.00	.00	3,025.00	3,300.00	275.00	9 %
530	FEES & LICENSES	540.00	45.00	.00	495.00	123.25	(371.75)	(75) %
531	TAXES	1,692.00	141.00	.00	1,551.00	.00	(1,551.00)	(100) %
532	FEES TO DIVISION	744.00	62.00	.00	682.00	744.00	62.00	9 %
546	OFFICE EXPENSES	6,000.00	500.00	515.74	5,500.00	3,108.73	(2,391.27)	(43) %
548	ENTERTAINMENT	504.00	42.00	35.80	462.00	142.53	(319.47)	(69) %
	TOTAL ADMINISTRATIVE	297,360.00	24,780.00	24,009.85	272,580.00	262,060.14	(10,519.86)	(4) %
UTILITIES								

551	ELECTRIC	18,000.00	1,500.00	1,364.75	16,500.00	15,059.96	(1,440.04)	(9) %
552	WATER/SEWER	7,680.00	640.00	501.54	7,040.00	5,685.16	(1,354.84)	(19) %
560	FEES TO MILES GRANT	3,624.00	302.00	236.40	3,322.00	15,260.66	11,938.66	359 %
571	TELEPHONE	1,752.00	146.00	107.08	1,606.00	1,459.58	(146.42)	(9) %
573	SECURITY/INTERNET	.00	.00	109.90	.00	832.76	832.76	0 %
574	CABLE TV	67,476.00	5,623.00	5,785.29	61,853.00	61,682.27	(170.73)	0 %
	TOTAL UTILITIES	98,532.00	8,211.00	8,104.96	90,321.00	99,980.39	9,659.39	11 %

O P E R A T I N G S T A T E M E N T

FOR MONTH OF NOV, AND YEAR TO DATE - 11 - MONTHS ENDING NOV, 30, 2011

G/L NO.	DESCRIPTION	ANNUAL BUDGET	I----- FOR THE MONTH -----I BUDGET	ACTUAL	I----- YEAR TO DATE -----I BUDGET	ACTUAL	VARIANCE	PCT
BUILDING & EQUIPMENT								
575	GENERAL BUILDING MAINT	30,000.00	2,500.00	3,924.60	27,500.00	26,801.37	(698.63)	(3) %
576	GOLF CART MAINTENANCE	600.00	50.00	.00	550.00	175.15	(374.85)	(68) %
577	MAINTENANCE LABOR	47,736.00	3,978.00	3,488.40	43,758.00	43,031.25	(726.75)	(2) %
578	FIRE ALARM MAINTENANCE	14,400.00	1,200.00	461.11	13,200.00	4,305.65	(8,894.35)	(67) %
603	MISC SUPPLIES	2,400.00	200.00	1,394.62	2,200.00	6,170.89	3,970.89	180 %
	TOTAL BUILDING & EQUIP.	95,136.00	7,928.00	9,268.73	87,208.00	80,484.31	(6,723.69)	(8) %
GROUNDS								
625	BASIC GROUNDS MAINTENANCE	53,412.00	4,451.00	4,450.75	48,961.00	48,958.25	(2.75)	0 %
626	TREE TRIMMING	12,000.00	1,000.00	1,108.99	11,000.00	11,494.99	494.99	4 %
627	LAWN PEST CNTRL/FERTILIZ	9,036.00	753.00	736.89	8,283.00	8,748.39	465.39	6 %
628	SOD	1,200.00	100.00	.00	1,100.00	.00	(1,100.00)	(100) %
629	LANDSCAPE REPLACE/PLANTS	6,000.00	500.00	1,132.87	5,500.00	5,093.78	(406.22)	(7) %
630	IRRIGATION MAINTENANCE	13,200.00	1,100.00	427.50	12,100.00	10,938.82	(1,161.18)	(10) %
632	BERM	2,868.00	239.00	233.70	2,629.00	2,570.70	(58.30)	(2) %
633	ORNAMENTAL PEST CONTROL	1,200.00	100.00	.00	1,100.00	792.50	(307.50)	(28) %
646	ENCROACHMENT BARRIER	2,760.00	230.00	224.20	2,530.00	2,466.20	(63.80)	(3) %
647	LAKE TREATMENT	1,656.00	138.00	138.00	1,518.00	1,518.00	.00	0 %
648	SHORELINE TRIM	3,600.00	300.00	285.00	3,300.00	3,135.00	(165.00)	(5) %
	TOTAL GROUNDS	106,932.00	8,911.00	8,737.90	98,021.00	95,716.63	(2,304.37)	(2) %
POOL & RECREATION								
650	POOL MAINTENANCE	5,700.00	475.00	386.72	5,225.00	5,396.24	171.24	3 %
652	PROPANE-BBQ GRILLS	480.00	40.00	.00	440.00	230.02	(209.98)	(48) %
	TOTAL POOL & RECREATION	6,180.00	515.00	386.72	5,665.00	5,626.26	(38.74)	(1) %

O P E R A T I N G S T A T E M E N T

FOR MONTH OF NOV, AND YEAR TO DATE - 11 - MONTHS ENDING NOV, 30, 2011

G/L NO.	DESCRIPTION	ANNUAL BUDGET	I----- FOR THE MONTH BUDGET	-----I ACTUAL	I----- YEAR TO DATE BUDGET	-----I ACTUAL	VARIANCE	PCT
CONTRACT SERVICES								
680	TRASH REMOVAL	20,640.00	1,720.00	1,207.60	18,920.00	17,371.03	(1,548.97)	(8) %
686	TERMITE CONTROL	2,400.00	200.00	.00	2,200.00	.00	(2,200.00)	(100) %
687	ANT CONTROL	3,024.00	252.00	246.05	2,772.00	2,706.55	(65.45)	(2) %
	TOTAL CONTRACT SERVICES	26,064.00	2,172.00	1,453.65	23,892.00	20,077.58	(3,814.42)	(16) %
MISCELLANEOUS/CONTINGCY								
701	CONTINGENCY	18,000.00	1,500.00	.00	16,500.00	.00	(16,500.00)	(100) %
	TOTAL MISCELL/CONTGKY	18,000.00	1,500.00	.00	16,500.00	.00	(16,500.00)	(100) %
	TOTAL OPERATING EXP.	648,204.00	54,017.00	51,961.81	594,187.00	563,945.31	(30,241.69)	(5) %
RESERVE TRANSFERS								
730	RESERVE-POOLED	84,996.00	7,083.00	7,083.00	77,913.00	77,913.00	.00	0 %
	TOTAL RESERVE TRANSFERS	84,996.00	7,083.00	7,083.00	77,913.00	77,913.00	.00	0 %
	TOTAL OPER EXP/RESV.	733,200.00	61,100.00	59,044.81	672,100.00	641,858.31	(30,241.69)	(4) %
	NET OPERATING MARGIN	.00	.00	5,426.21	.00	43,388.03	43,388.03	0 %

THIS STATEMENT WAS PREPARED WITHOUT AUDIT AND
IS INTENDED FOR THE USE OF MANAGEMENT ONLY.
RUN DATE-12/15/11